

TOWN OF FALMOUTH

FINANCIAL OVERVIEW

Presented by:

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RUNYON KERSTEEN OUELLETTE

We are pleased to report that RKO's audit of the Town of Falmouth's financial statements for 2013 received an unmodified opinion, which means the financial statements are fairly stated in all material respects. In addition, we noted no material weaknesses with the Town's internal controls. Once again, the town received the Certificate of Achievement for Excellence in Financial Reporting for its 2012 CAFR. This is the highest award given in governmental financial reporting.

The remainder of this publication is dedicated to providing you with the financial results for fiscal year 2013 and 2012 in comparative format. We hope you find this information useful and understandable. Finally, we wish to express our appreciation to your staff, who were so helpful to us during the engagement.

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About this presentation

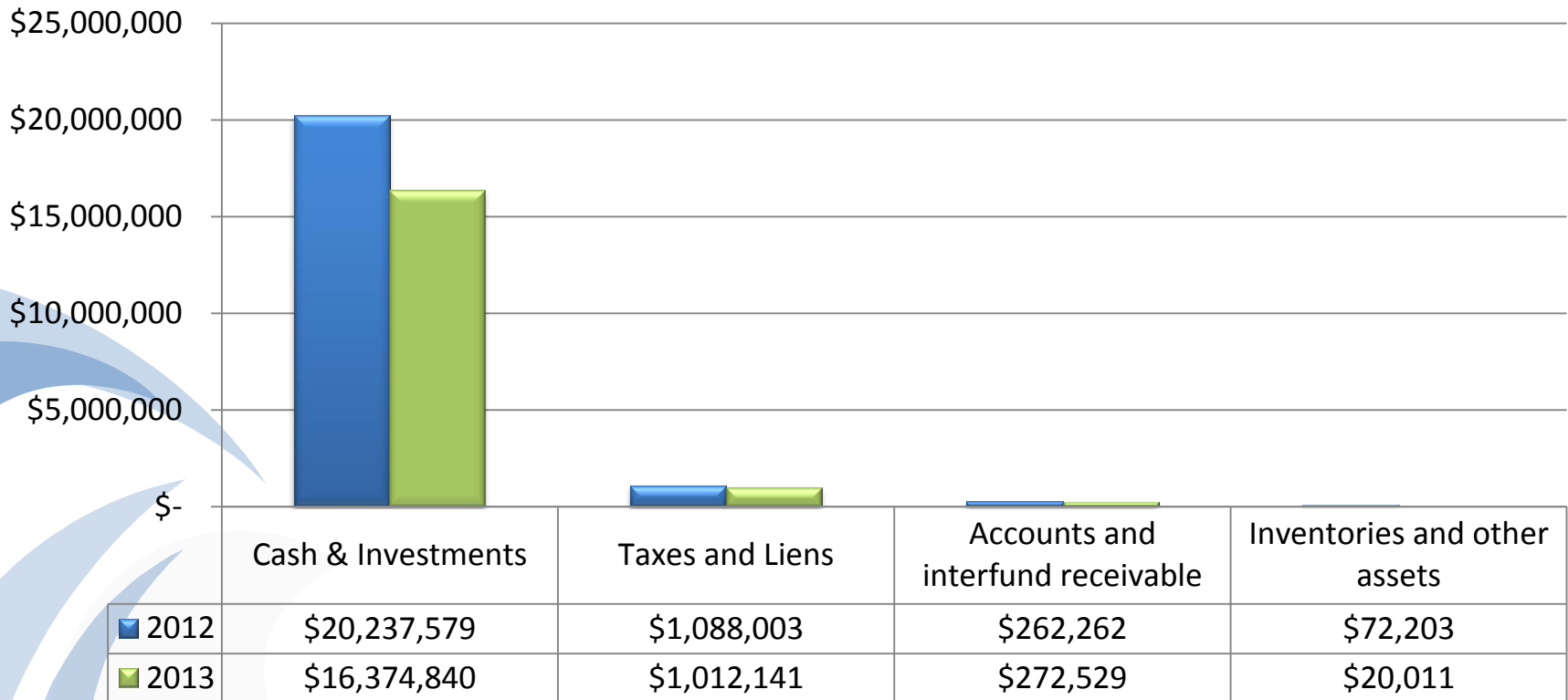
This presentation is intended as a tool to assist the Town of Falmouth's Town Council and management in understanding its financial operating results. The information contained in this publication should be read in conjunction with the audited financial statements and related disclosures and should not be used for any other purposes without the expressed consent of *RUNYON KERSTEEN OUELLETTE*.

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TOWN OF FALMOUTH

General Fund - Assets

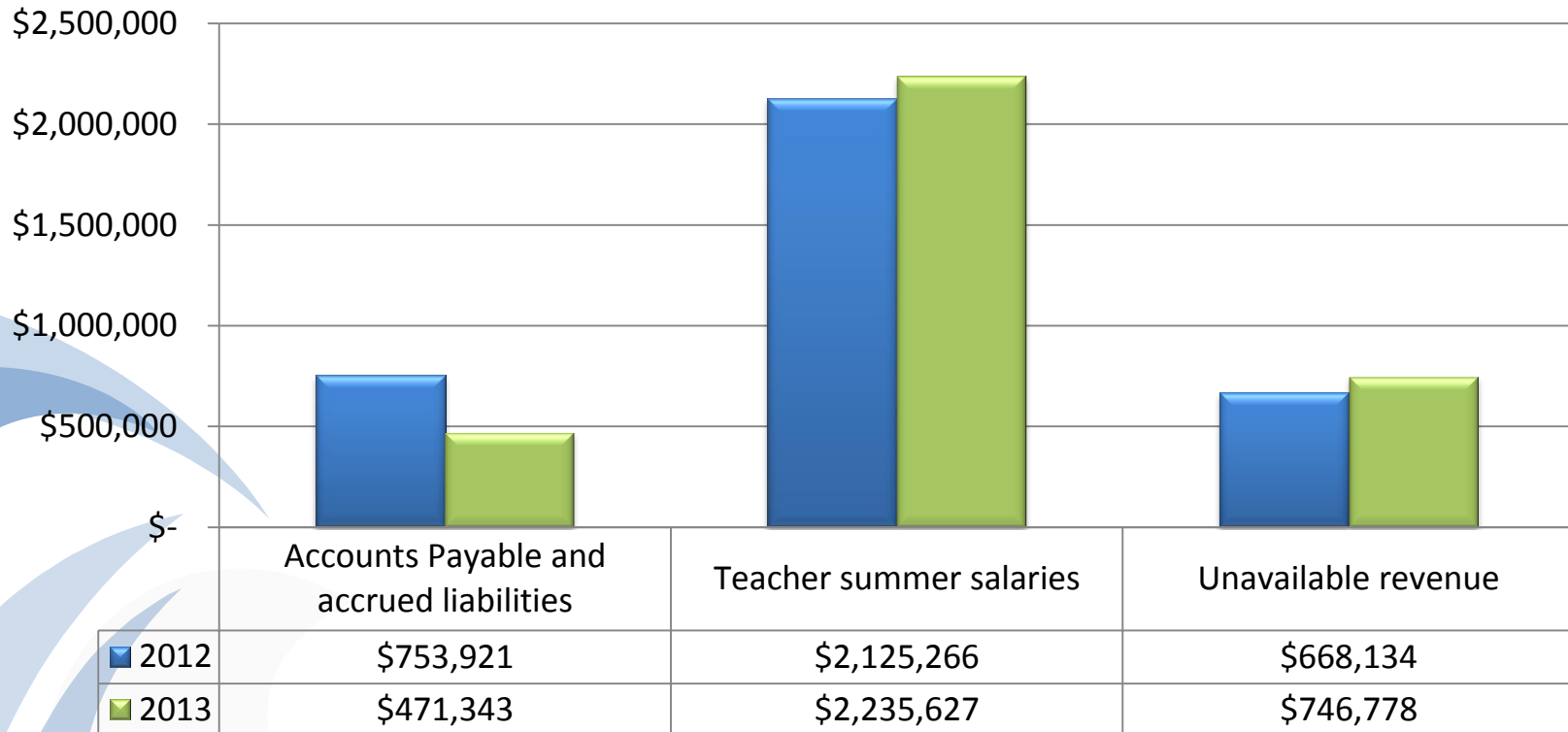


Observations:

- Cash and investments have decreased by approximately \$3.7 million with capital reserves being moved to the capital project fund offset by the sale of capital assets.
- Taxes and liens receivable decreased by about \$76,000.

TOWN OF FALMOUTH

General Fund - Liabilities

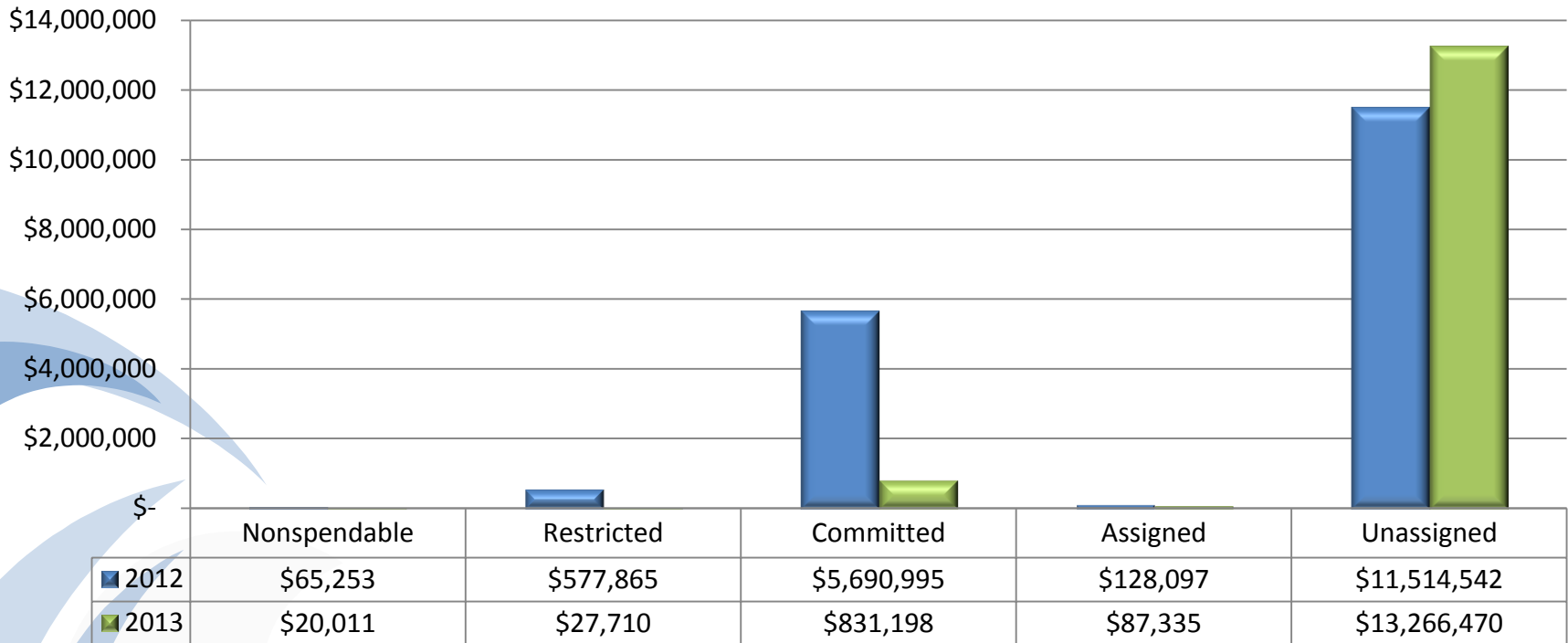


Observations:

- Payables and accrued liabilities decreased by \$283k while teacher summer salaries increased slightly.
- Unavailable revenue represents property taxes not collected within 60 days after year end. The amount increased in 2013 by approximately \$79K.

TOWN OF FALMOUTH

General Fund – Fund Balance



Observations:

- The decrease in committed fund balance was primarily due to the transfer of capital reserves to a capital project fund.
- Unassigned fund balance increased by \$1,751,928 primarily as result of positive net revenue and expenditure budget variances of \$415,830, proceeds from the sale of assets of \$3,332,054 offset by current supplemental appropriations to other funds of \$2,455,000 and other transfers and reclassifications. Unassigned fund balance is currently 31.8% of General Fund expenditures.

TOWN OF FALMOUTH

General Fund Revenues

	Budget	Actual	Variance
Taxes – Property	\$ 28,908,307	28,935,511	27,204
Taxes – Excise	2,538,902	2,650,054	111,152
Licenses, Permits, and Fees	416,550	490,400	73,850
Intergovernmental	8,602,365	8,167,766	(434,599)
Charges for Services	720,931	724,432	43,501
Fines and Forfeitures	46,500	56,568	10,068
Investment Earnings	50,000	49,029	(971)
Other	26,400	3,004	(23,396)
Total	\$ 41,309,955	41,076,762	(233,193)

Observations:

- Excise taxes came in better than expected by 4.4%.
- Intergovernmental revenues were under budget primarily in school department revenues.

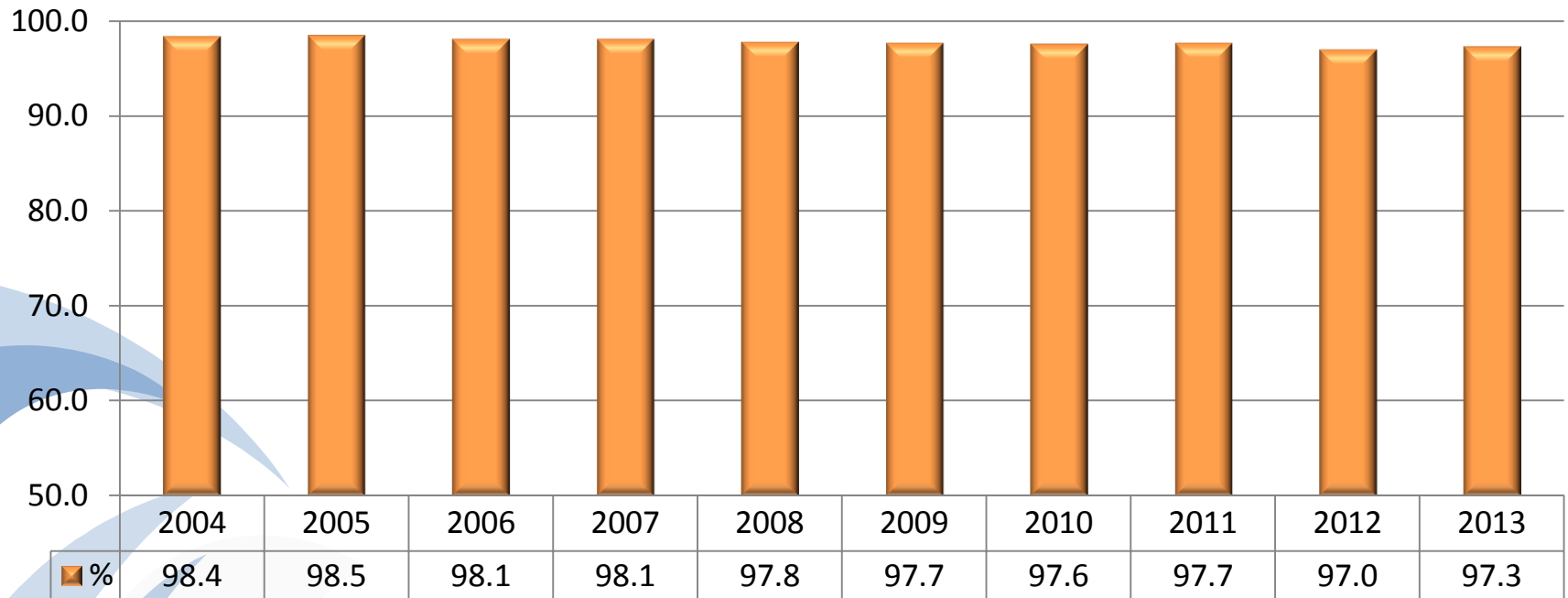
TOWN OF FALMOUTH

General Fund Expenditures

	Budget	Actual	Variance
General government	\$ 1,118,272	1,032,042	86,230
Financial management	1,152,956	1,060,159	92,797
Public safety	3,414,980	3,292,596	122,384
Public works	1,973,583	1,913,998	59,585
Community development	559,222	521,891	37,331
Community programs	349,139	346,794	2,345
Education	24,702,138	24,586,710	115,428
Non-departmental	774,711	641,794	132,917
County tax	1,208,849	1,208,849	-
Debt service- principal	3,140,000	3,140,000	-
Debt service- interest	1,554,813	1,554,806	7
Total	\$39,948,663	39,299,640	649,023

TOWN OF FALMOUTH

Property Tax Collection Rates for the Initial Year of Collection



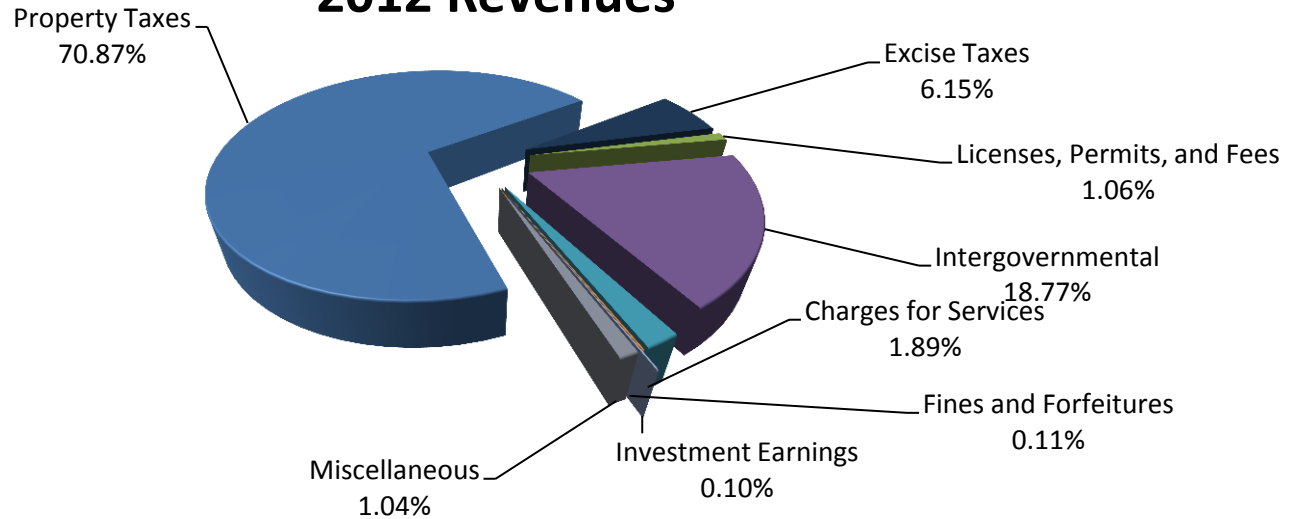
Observations:

- Property tax collection has slightly increased slightly in FY 13

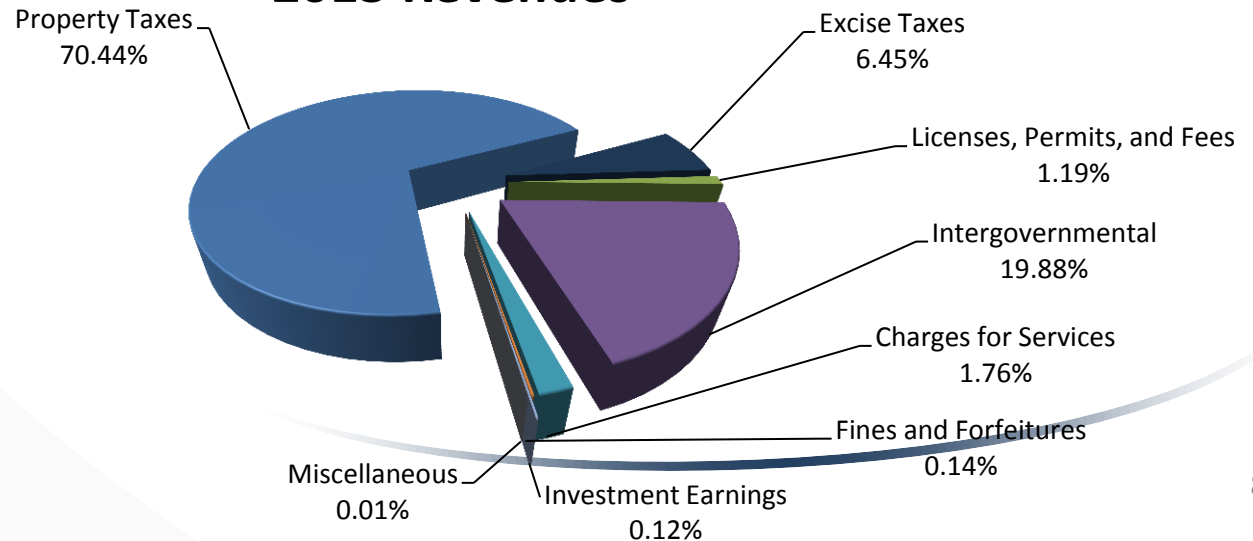
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General Fund Revenues

2012 Revenues



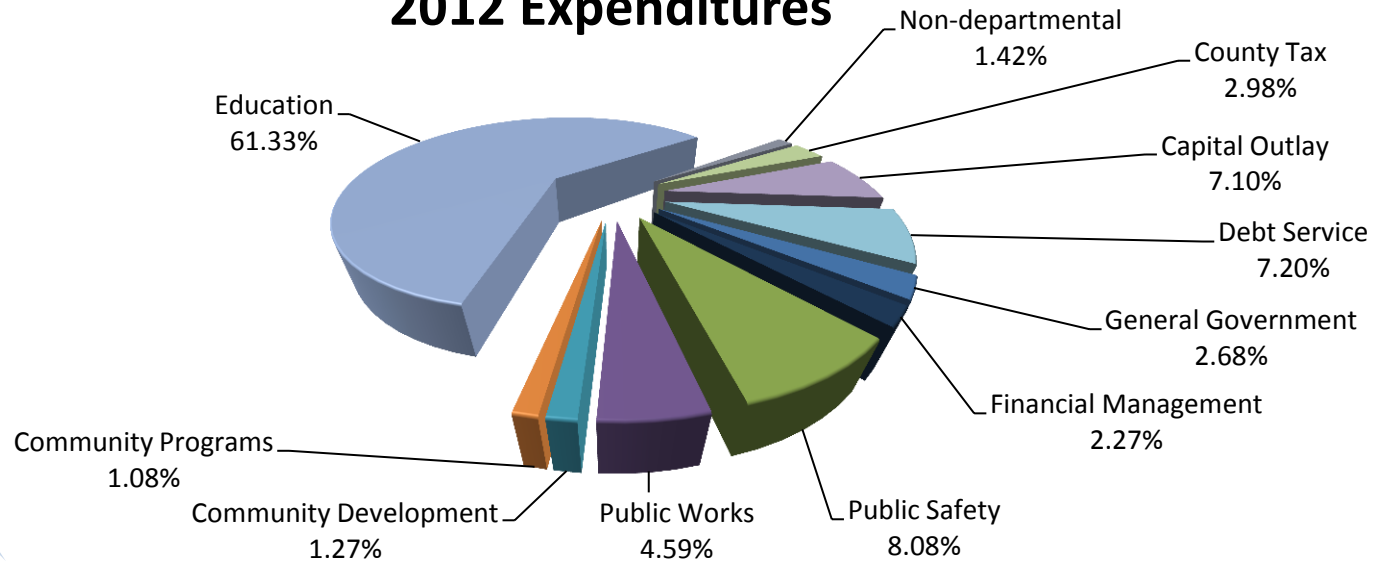
2013 Revenues



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General Fund Expenditures

2012 Expenditures



2013 Expenditures

