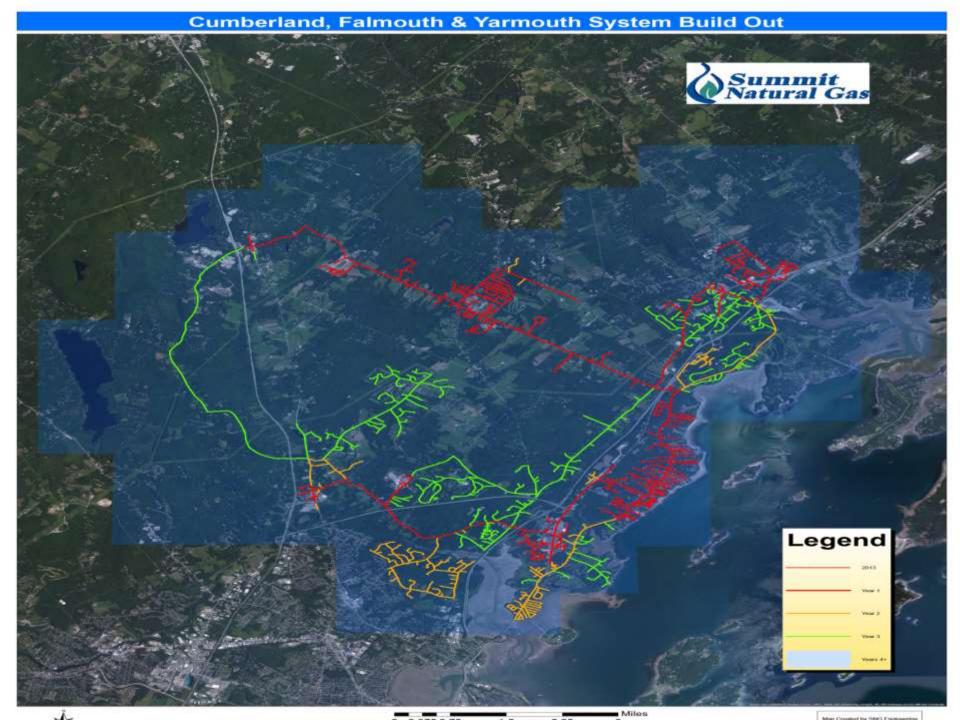


Town of Falmouth
Natural Gas Presentation
April 17, 2014



Project Overview

- * Installation of system backbone throughout Cumberland, Falmouth and Yarmouth (CFY) in 2014
- * Backbone infrastructure sized for total build out
- * All pipe installed is distribution capable and street pressure

- Backbone located in corridors critical for overall system development
- * Smaller diameter pipe Demand based
- * Looking to install small distribution pipe where there is expressed demand
- * Natural gas infrastructure is a linear infrastructure need to be able to 'link' demand to get to other areas

How does natural gas service work?

- 3 Components to natural gas service (Residential)
 - 1. Monthly Customer Charge
 - * \$20 a month
 - 2. Distribution Charge
 - * \$8.50 a decatherm/MMBTu
 - Cost of Gas
 - * \$7.48 a decatherm/MMBTu

- * Monthly Customer Charge and Distribution Charge are controlled under Summit's tariff
- * Summit's rate plan approved by Public Utilities Commission (PUC)
- * Allowed to increase rates from .75% up to 4% annually with justification

Overview of Cost

- * Average fuel usage for a residential house = 117 decatherms/MMBtu (850 gallons of #2 oil)
- * \$20 a month customer charge = \$240 a year
- * \$240 dollars/117 MMBtu = \$2.05 a MMBtu
- * \$2.05 + \$8.50 + \$7.48 = \$18.03 a MMBtu

Comparison to Cost of Oil

- * \$X /.1385 MMBtu = \$18.03 MMBtu
- * \$18.03 X .1385 = \$2.49 a gallon

Cost of Gas

- * \$7.48 a decatherm/MMBtu
- Summit does not make money from sale of gas Gas is simply a pass through
- * Gas is essentially a 'standard offer'

Cost of Service

- Cost to install distribution lines in streets covered in construction allowance – roughly every 400 feet between houses
- * Service line install covered in construction allowance roughly for 300 feet off the street to the house 'on average'
- Services beyond construction allowance will be subjected to a Contribution in Aid of Construction (CIAC)

Rebate Incentives

- * Up to \$1,500 for a qualifying replacement boiler, \$1,125 for qualifying furnace
- * \$375 for a replacement burner
- * \$560 for 6 hours of energy sealing and an energy audit approved by Efficiency Maine

How the Incentive Rebate Process Works

- * Quote received from a HVAC contractor that includes qualifying equipment
- * Qualify for Efficiency Maine Trust low interest financing
- * Work is completed
- * Reimbursement request is submitted to Efficiency Maine