

OPTION AGREEMENT

This is an Agreement dated this 27 day of October, 2016 (the "Effective Date") between J. Colby Wallace, Trustee of the ARTHUR P. McDERMOTT REVOCABLE LIVING TRUST and Claire Langlois, Personal Representative of the ESTATE OF PATRICIA M. McDERMOTT (hereinafter collectively "Seller"), and the TOWN OF FALMOUTH, MAINE, a Maine municipal corporation (hereinafter "Buyer").

RECITALS

A. The addresses and telephone numbers of the parties to this Agreement are as follows:

SELLER:

c/o Claire Langlois
85 Mast Road
Falmouth, Maine 04105
207- 232-9039

BUYER:

Town of Falmouth
271 Falmouth Road
Falmouth Maine 04105
Attn: Nathan Poore, Town Manager
207-781-5253

B. Seller is the owner of certain real property in the Town of Falmouth, Cumberland County, Maine consisting approximately forty-three (43) acres, more or less, comprised of portions of a certain lot or parcel of land located between Huston Way and McDermott Way as shown on Town of Falmouth Tax Map R09 Lot 044 and more particularly described in a deed into Trustee dated May 13, 2010, recorded in the Cumberland County Registry of Deeds (CCRD) Book 27774, Page 103. The portion of said real property being described on Exhibit A attached hereto and incorporated herein and further shown on the plan attached hereto as Exhibit B shall be referred to in this Agreement as the "Subject Property".

C. Buyer is a municipal corporation that, from time to time, acquires real property to be used for public recreation, habitat protection, open space and other public purposes.

THE PARTIES AGREE AS FOLLOWS:

1. **Option.** In consideration of the payment by Buyer to Seller of Ten Thousand Dollars (\$10,000.00), within five (5) business days of execution of this Agreement, Seller grants to Buyer an exclusive and irrevocable option to purchase the Subject Property on the terms and conditions set forth in this Agreement (the "Option"). The option consideration paid above and any additional option consideration paid hereunder ("Option Consideration") shall be credited toward the Purchase Price (as defined below) of the Subject Property in the event Buyer exercises the Option. Seller shall retain the Option Consideration if the Buyer does not exercise the Option for any reason except as specifically provided in Sections 4, 6, 8 and 9 or upon a default by the Seller.

2. **Term.** The Option shall be effective as of the Effective Date set forth in the first paragraph of this Agreement and shall continue to be effective through and including March 31, 2017 (the "Option Term").

3. **Exercise.** In the event the Buyer elects to exercise the Option, it shall do so by notifying Seller in writing within the Option term. Such notice shall be deemed timely if given in accordance with Section 13 and within the Option Term.

4. **Purchase Terms.** In the event Buyer exercises the Option, Seller shall sell to Buyer, the Subject Property upon the terms contained in this Agreement.

(a) **Purchase Price.** Three Hundred and Fifteen Thousand Dollars (\$315,000.00) shall be the "Purchase Price" except as provided in the following paragraph (b), payable in full at Closing, as the term is hereinafter defined, less any proportional adjustment if the results of the Survey reveal that the Subject Property is less than 43 acres .

5. **Closing.** Final settlement of the obligations of the parties hereto (the "Closing") shall occur at such date, time, place and in such manner as Buyer and Seller shall in good faith agree; provided, however, that said date shall occur no sooner than ten (10) days and no later than sixty (60) days after the date on which Buyer exercises this Option, provided, however, that the Closing may be extended by Seller for an additional thirty (30) days, i.e., ninety (90) days after exercise of the Option, if extra time is needed to cure a defect in title. At the Closing, and in addition to any other documents referred to in this Agreement to be delivered to Buyer at the Closing, Seller shall execute, acknowledge as necessary and deliver the following documents and such other documents as Buyer's attorneys may reasonably require to complete the transaction contemplated herein:

(a) **Transfer Documents.** Seller shall execute, acknowledge and deliver to Buyer the Deed (Personal Representative's Deed, Trustee's Deed, or Quitclaim with Covenant, as applicable) and a Real Estate Transfer Tax Declaration of Value. The Subject Property is to be conveyed to Buyer by good and sufficient deeds as set forth above, which deeds shall convey good and insurable title, subject only to matters of record excluding mortgages and other monetary liens. Seller shall convey the Subject Property using a metes and bounds description based upon a current survey to be prepared by surveyor Wayne Wood prior to the Closing (the "**Survey**"), the cost of which Survey shall be paid for by Buyer.

(b) **Title Affidavits.** Seller shall deliver to Buyer such customary certificates, affidavits or indemnity agreements as the title insurance company issuing the title insurance policy to Buyer on the Premises shall require in order to issue such policy and to omit therefrom all exceptions for unfiled mechanic's, materialmen's or similar liens and for parties in possession.

(c) **Non-foreign Person Affidavit.** If applicable, Seller shall deliver to Buyer such affidavits and certificates, in form and substance reasonably satisfactory to Buyer, as Buyer shall deem necessary to relieve Buyer of any obligation to deduct and withhold any portion of the purchase price pursuant to § 1445 of the Internal Revenue Code.

(d) Maine Resident Affidavit. If applicable, Seller shall deliver to Buyer such affidavits and certificates, in form and substance reasonably satisfactory to Buyer, as Buyer shall deem necessary to relieve Buyer of any obligation to deduct and withhold any portion of the purchase price pursuant to 36 M.R.S.A. § 5250-A.

(e) Underground Oil Storage Tank Certification. Seller shall deliver to Buyer a written notice, in form and substance reasonably satisfactory to Buyer, which written notice shall certify either (i) that to the best of Seller's knowledge, there is no underground oil storage facility located on the Premises, or (ii) pursuant to 38 M.R.S.A. § 563(6), if there is such a facility on the Premises, that the facility exists and shall disclose its registration number or numbers, the exact location of the facility, whether or not it has been abandoned in place, and that the facility is subject to regulation by the Maine Board of Environmental Protection.

6. Contingencies.

(a) Title. Within five (5) days of the Effective Date, Seller, shall deliver to Buyer copies of any title insurance policies, title reports or certifications, and surveys Seller has in its possession. Buyer, at Buyer's sole cost and expense, may order a current title report from a title insurance company authorized to do business in Maine, together with copies of all of the documents referred therein as exceptions. Buyer shall have sixty (60) days from the Effective Date (the "Title Review Period"), within which to give Seller written notice of (i) any alleged title defects in the Premises; and (ii) any easements, conditions, encumbrances and restrictions that are unacceptable to Buyer because they have a material adverse effect on the Premises as currently improved and used (items (i) and (ii) being collectively referred to herein as "Unacceptable Encumbrances"). All mortgages and liens are deemed Unacceptable Encumbrances for which Seller must obtain a release, or an agreement to release that is reasonably satisfactory to Buyer, by Closing. Buyer's failure to give such notice within the Title Review Period shall be deemed a waiver of Buyer's right to object to any and all matters that affect the title to the Premises that appear of record in the Cumberland County Registry of Deeds after the effective date of Buyer's title insurance commitment. Thereafter, Seller shall use its reasonable efforts to assure removal before closing of any exceptions which make title to the Subject Property unmarketable under the Maine Title Standards or which have a material adverse impact on the value of the Subject Property as determined by Buyer, but in no event shall the closing be delayed beyond the period set forth in Section 5 above. In the event Seller is unable to remove any such exceptions to which Buyer has objected Buyer may elect to either (1) terminate this Agreement, in which case Seller shall return any and all Option Consideration paid to date; or (2) proceed with purchase of the Subject Property without adjustment in the Purchase Price. In any event, Seller shall satisfy and discharge all monetary liens and encumbrances (except any statutory liens for non-delinquent real property taxes) affecting the Subject Property. To enable Seller to make conveyance as herein provided Seller may, at the time of recording of the deed, use the purchase money or any portion thereof to clear the title and Seller shall furnish whatever documents or evidence will be required by the title insurance company in order to delete the standard exceptions and monetary liens or encumbrances on or before Closing. The parties agree

to supplement this provision with a list of permitted encumbrances within thirty (30) days of Buyer's signing of this Option Agreement.

(b) Intentionally blank.

(c) Environmental Assessment. Within five (5) days of the Effective Date, Seller shall deliver to Buyer copies of any environmental assessments or reports Seller has in its possession. During the term of this Agreement, Buyer at its sole cost and expense, through its employees and agents, may enter upon the Subject Property for the purpose of accomplishing an environmental assessment of the soils and water on the Subject Property, which shall include the right to conduct a Phase I and/or Phase II Environmental Assessment of the Subject Property. If the results of the environmental assessments are not satisfactory to Buyer in its sole discretion, Buyer may terminate this Agreement by giving Seller written notice of Buyer's intention to do so on or before sixty (60) days from the Effective Date of this Agreement. If Buyer does not notify Seller that the environmental assessments are unsatisfactory within those time limits, this contingency shall be deemed to have been waived by Buyer. Should the Buyer reasonably determine within those time limits, based on the results of such assessments of the Subject Property, that the environmental conditions have a material adverse effect on the value of the Subject Property, Buyer shall promptly notify Seller. In the event that Seller is unable or unwilling to remove any such environmental conditions by closing, Buyer may elect to either (1) terminate this Agreement and have all Option Consideration paid refunded promptly to Buyer or (2) exercise the Option and purchase the Subject Property in its "as is" condition, without any adjustment in the Purchase Price.

(d) Survey. During the term of this Agreement, Seller will, at its sole cost and expense, through its employees and agents, have Wayne Wood conduct a survey of the Subject Property in accordance with Section 5(a). If the results of the Survey are not satisfactory to Buyer in its sole discretion, Buyer may terminate this Agreement by giving Seller written notice of Buyer's intention to do so on or before sixty (60) days from the Effective Date of this Agreement. If Buyer does not notify Seller that the Survey is unsatisfactory within those time limits, this contingency shall be deemed to have been waived by Buyer. Upon termination, the parties shall be relieved of all further obligations under this Agreement.

(e) Public Funding. Buyer's obligations under this Agreement are expressly contingent on Buyer obtaining from the State of Maine or federal government grants to support at least 90% of the Purchase Price, and upon the Falmouth Town Council voting to appropriate the Buyer's share of the Purchase Price (the "Public Funding Contingencies"). If such financing is unavailable to Buyer, Buyer may terminate this Agreement by giving Seller written notice of Buyer's intention to do so on or before ninety (90) days from the Effective Date of this Agreement. If Buyer does not notify Seller that the financing is unavailable within those time limits, this contingency shall be deemed to have been waived by Buyer. In the event that Buyer shall exercise its, Public Funding Contingencies, the Option Consideration shall be refundable and the parties shall be relieved of all further obligations under this Agreement.

7. **Seller's Pre-closing Covenants.** Seller shall not, without the prior written consent of Buyer, after the date hereof, (a) make, extend or permit any leases, contracts, mortgages or other liens or encumbrances affecting the Subject Property which will not be removed, released or terminated at closing, (b) take or permit any action that would change the topography or ground cover of the Subject Property, (c) cause or permit any dumping or depositing of any materials on the Subject Property, including, without limitation, garbage, construction debris or solid or liquid wastes of any kind; (d) cut or remove any timber or topsoil from the Subject Property, or permit any other party to do so; or (e) cause or permit any default beyond the applicable cure period under any mortgage or deed of trust covering the Subject Property, or cause or permit the foreclosure of any other lien affecting the Subject Property.

8. **Seller's Representations.** Seller makes the following representations and warranties:

(a) Seller has full power and authority to enter into this Agreement (and the persons signing this Agreement for Seller have full power and authority to sign for Seller and to bind it to this Agreement) and to transfer and convey all right, title and interest in and to the Subject Property in accordance with this Agreement.

(b) There is no suit, action, arbitration, legal, administrative or other proceeding or inquiry pending or threatened against the Subject Property, or any portion thereof, or pending or threatened against Seller which could affect Seller's title to the Subject Property, or any portion thereof, affect the value of the Subject Property, or any portion thereof, or subject an owner of the Subject Property, or any portion thereof, to liability.

(c) There are no:

(i) Actual or impending public improvements or private rights which will result in the creation of any liens, encroachments or encumbrances upon the Subject Property or any portion thereof.

(ii) Uncured notices which have been served upon Seller from any governmental agency notifying Seller of any violations of law, ordinance, rule or regulation which would affect the Subject Property or any portion thereof.

(d) There is no lease, license, permit, option, right of first refusal or other agreement, other than easement of record, which affects the Subject Property or any portion thereof which will not be removed at closing.

(e) There is no condition at, on, under or related to the Subject Property presently or potentially posing a significant hazard to human health or the environment, whether or not in compliance with law, and there has been no production, use, treatment, storage, transportation, or disposal of any Hazardous Substance as defined and/or regulated under applicable federal, State and local laws and regulations related to human health and safety or the environment, on the Subject Property nor any release of any Hazardous Substance, pollutant or contaminant into, upon or over the Subject Property.

- (f) Neither the grant nor the exercise of the Option will constitute a breach or default under any agreement to which Seller is bound or to which the Subject Property is subject.
- (g) Seller is in compliance with all applicable laws, statutes, orders, rules, regulations and requirements promulgated by governmental or other authorities relating to the Subject Property.
- (h) No work has been performed or is in progress at, and no materials have been furnished to, the Premises or any portion thereof which may give rise to mechanic's, materialmen's or other liens against the Premises or any portion thereof; and

Each of the above representations and warranties is material and is relied upon by Buyer; provided, however, that Buyer hereby acknowledges and agrees that (i) Seller is the Trustee of a trust and Personal Representative of an Estate, (ii) Seller has not occupied the Subject Property, and (iii) all representation and warranties are subject to Seller's actual knowledge without independent investigation.

If before the Closing, Seller discovers any information or facts that would materially change the foregoing warranties and representations, Seller shall immediately give notice to Buyer of those facts and information. If any of the foregoing representations and warranties cease to be true before the Closing, Buyer may elect to terminate this Agreement, in which case Buyer shall be entitled to a refund of the Option Consideration, or Buyer may purchase the Subject Property in its "as is" condition, without any adjustment in the Purchase Price.

9. Remedies Upon Default. In the event Seller defaults in the performance of any of Seller's obligations under this Agreement, Buyer shall have the right of specific performance against Seller and said right shall be Buyer's sole remedy. The parties acknowledge that, if Buyer exercises the Option hereunder, Seller has no adequate remedy at law in the event of Buyer's failure to fulfill its obligations hereunder to purchase the Subject Property because it is impossible to compute exactly the damages that would accrue to Seller in such event. The parties therefore agree that: (i) any and all Option Consideration paid hereunder at the date of such termination is the best pre-estimate of such damages which would accrue to Seller; (ii) said amount represents damages and not any penalty against Buyer; and (iii) if Buyer shall terminate this agreement after it has exercised its Option, such amount shall be retained by Seller as Seller's full and liquidated damages in lieu of all other rights and remedies which Seller may have against Buyer at law or in equity for such failure.

10. Removal of Personal Property. Prior to Closing, Seller must remove from the Subject Property any personal property, or any trash or solid waste on the Subject Property. If, on or before the date set for Closing, Seller has not satisfied this obligation, Buyer as its sole remedy may terminate this Agreement.

11. Risk of Loss. All risk of loss shall remain with Seller until closing. In the event the Subject Property is destroyed, damaged or becomes the subject of an eminent domain action

after Buyer has exercised the Option and prior to closing, Buyer may terminate this Agreement by written notice to Seller.

12. Prorations and Fees. Current real property taxes on the Subject Property shall be prorated as of the date of Closing based upon the latest available tax bill. Seller shall be responsible for paying any additional taxes, penalties and interest, including but not limited to compensatory or roll back taxes, on the Subject Property arising from the termination of a preferential tax classification of the Subject Property payable as a result of the conveyance to Buyer or as a result of Buyer's conveyance to a public agency as contemplated by the parties to this Agreement. The State of Maine transfer tax shall be paid one-half by Buyer and one-half by Seller, at the then current rate. Other fees and charges shall be allocated in accordance with the customary practice of Cumberland County.

13. Notices. All notices pertaining to this Agreement shall be in writing and delivered to the parties hereto by facsimile transmission, personally by hand, courier service or Express Mail, or by first class mail, postage prepaid, at the addresses set forth in Recital A. E-mailed notices are not acceptable. A notice shall be deemed delivered when so faxed, delivered personally or mailed with the U.S. Postal Service.

14. No Broker's Commission. Each party represents to the other that it has not used a real estate broker in connection with this Agreement or the transaction contemplated by this Agreement. In the event any person asserts a claim for a broker's commission or finder's fee against one of the parties to this Agreement, the party on account of whose actions the claim is asserted will indemnify and hold the other party harmless from and against said claim and the provisions of this Section shall survive Closing or any earlier termination of this Agreement.

15. Binding on Successors. This Agreement shall be binding not only upon the parties but also upon their respective heirs, assigns and other successors in interest.

16. Assignment of Interest. This Agreement may not be assigned by Buyer. Seller may only assign this Agreement in connection with a transfer of title in and to the Subject Property.

17. Additional Documents. Seller and Buyer agree to execute such additional documents, including escrow instructions, as may be reasonable and necessary to carry out the provisions of this Agreement.

18. Entire Agreement; Modification. This Agreement constitutes the entire agreement between Buyer and Seller pertaining to the subject matter contained in it and supersedes all prior and contemporaneous agreements, representations, and understandings. No supplement, modification, or amendment of this Agreement shall be binding and no waiver of any provision in this Agreement effective, unless executed in writing by all the parties.

19. Governing Law. This Agreement shall be governed by and construed in accordance with the laws of the State of Maine and any action brought to enforce this Agreement shall be brought in a federal or State court within Maine.

20. Memorandum of Option. At the Buyer's request, the parties shall sign a Memorandum of Option in recordable form, to be recorded by Buyer. If such a Memorandum of Option is recorded and in the event Buyer does not exercise the Option within the term of this Agreement, Buyer shall, if requested to do so by Seller, record a document, which will eliminate any cloud on Seller's title to the Subject Property occasioned by the Memorandum.

21. Counterparts. This Agreement may be executed in counterparts, each of which shall be deemed an original and which together shall constitute one and the same agreement.

22. Severability. Each provision of this Agreement is severable from any and all other provisions of this Agreement. Should any provision(s) of this Agreement be for any reason unenforceable, the balance shall nonetheless be of full force and effect.

IN WITNESS of the foregoing provisions the parties have signed this Agreement below.

SELLER:
Estate of Patricia A. McDermott

Claire Langlois
Claire Langlois, Personal Representative

Dated: 10/12/2016

Arthur P. McDermott Revocable Living Trust

J. Colby Wallace
J. Colby Wallace, Trustee

Dated: 10/12/2016

BUYER:
TOWN OF FALMOUTH

Nathan A. Poore
Nathan A. Poore
Town Manager

Dated: 10/27/16

NOTES

1. Boundaries shown and color reference are as indicated on each historical parcel.
2. All buildings are indicated by Historic Maps of the Year 2004 per the plan listed in Plan Statement 7 and are indicated from aerial photos as shown on the ground survey.
3. The subject parcels are shown on the Town of Falmouth, Maine, Official Map of the Town of Falmouth, Maine, as shown on the form of Final District and the Highland Lake Conservation Overlay District with the following minimum requirements: 250' setbacks on Front 25', Side 20' and Rear 40' for homes.
4. Main Lot and Midcourt Bay on both private roads.



PLAN REFERENCES

1. "Plan of Land Belonging to David E. Gaudin on South East Spine of Highland Lake" Dated July 1, 1830 by Michel & Corby, was amended in the Cumberland County Registry District in Plan Book 18 on Page 124.
2. "Plan of the West Head in the Town of Falmouth, Maine as Registered by the Commissioners of Cumberland County" Dated 1831 by Michel & Corby on same dated May 16, 1836 by J.L. & L.C. South Surveyors Sheet 1 of 2 CDAP 8 Plan 1.
3. "Highland Farmhouse Properties - Falmouth, Maine - Standard Boundary Survey" Dated April 23, 1980 by Cory E. Adams.
4. "Plan of a Private Bay - Proposed Bound on Midcourt Land at Highland Lake" Dated September 23, 1991 by Arthur P. McDermott recorded in the Cumberland County Registry of Deeds in Plan Book 191 on Page 124.
5. "Final Plan of Property Proposed For Peter C. & Ann B. Under - 71 West Road - Falmouth, Maine" Dated 1992 by Arthur P. McDermott recorded in the Cumberland County Registry of Deeds in Plan Book 191 on Page 124.
6. "Standard Boundary Survey - Private Bay on West Head in Falmouth, Maine" Dated April 2002 by Wayne T. Wood & Co.
7. "2nd Plan - Midcourt Land aka, Parcel 3 - Falmouth, Maine Proposed for Peter McDermott City" Dated June 2009 by Wood Land Surveyors, Inc.

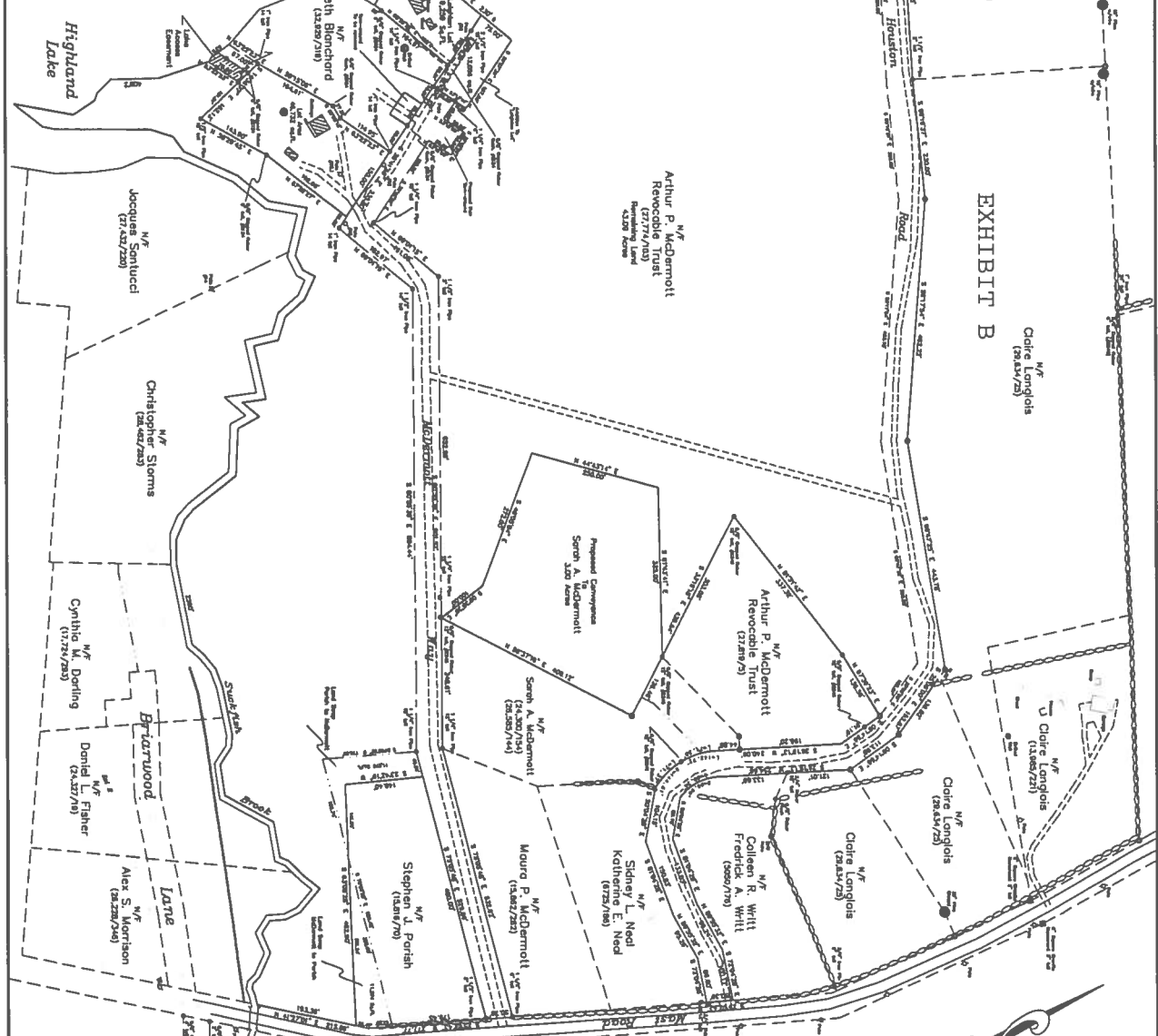
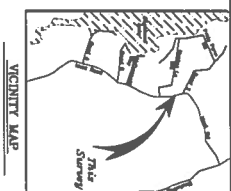


EXHIBIT B



Approved by the Town of Falmouth Planning Board.

Scale:

Symbol	Description
○	5/8" Copied Issue to the East (1/13/87)
○	Iron Pipe, Pin, or Marker Foundation Marker
○	Circle Marker Found on Field
○	Stone Wall
○	Setback from With Way as Noted
○	Utility Pole
○	Scrubby Structure
○	New or Formerly of
○	Dead Bank and Paper Reference

LEGEND

State of Maine, Cumberland Co. Registry of Deeds
 Plan Book 191, Page 124
 and recorded in
 Plan Book 191, Page 124
 Date: _____
 Register

WAYNE WOOD & CO.

Plan of Land - Proposed Division
 West Head & Midcourt Bay
 Falmouth, Maine
 Wayne T. Wood & Co.
 81 Main St. - Falmouth, Maine 04840
 (207) 832-4330
 Date: June 2018
 Scale: 1" = 100'
 Date: 1/18/18