

Request for Proposals Pipe Inspection Camera Town of Falmouth, Maine January 12th, 2022

The Town of Falmouth is requesting bids for the purchase of a pipe inspection camera per the enclosed specifications. The pipe inspection camera will be used by the Public Works Department for video inspections of the Town's storm drain infrastructure.

Sealed bids shall be submitted to the Town using the enclosed bid form. Bids shall be submitted by **Wednesday, February 2nd, 2022 at 11:00 AM at the Falmouth Public Works building located at 101 Woods Road, Falmouth, ME 04105.**

Proposals shall be submitted in sealed packages labeled "RFP – Pipe Inspection Camera, Attn: Justin Early."

All pre-bid correspondence shall be submitted to Justin Early, Town Engineer, at jeary@falmouthme.org or at 207-781-3919. Questions regarding this bid/proposal shall be accepted until 5:00 PM, Monday, January 31st, 2022.

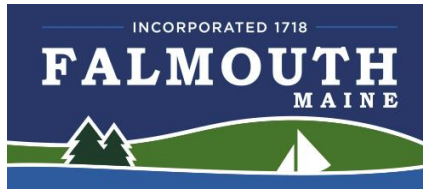
Vendors are allowed to submit more than one bid.

1. RFP OVERVIEW

The Town of Falmouth is looking to expand its asset management and maintenance program by purchasing a Closed-Circuit Television (CCTV) pipe inspection camera to perform condition assessments on its storm drain infrastructure. The inspections will be used to help prioritize infrastructure maintenance while meeting Municipal Separate Storm Sewer System (MS4) environmental permit requirements.

Minimum Required Product Specifications:

- The camera shall be able to inspect storm drain pipes ranging in size from 8-inch diameter to 36-inch diameter
- The camera and associated equipment shall be portable with protective cases included (the Town does not intend to use the camera with a stand-alone inspection truck)
- The camera shall be a submersible crawler type
- The camera shall have pan, tilt and zoom capabilities
- Minimum 1-year warranty on parts and labor is required

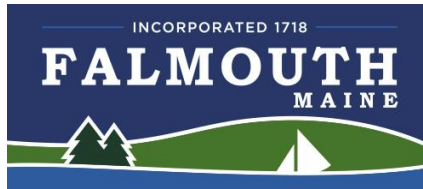


2. PRODUCT SUMMARY

Responding vendors are required to submit a “product summary” that specifies the product name and/or model number and fully describes the product being submitted for consideration. This can be done via separate document, brochure, flyer, etc. but must fully describe the capabilities and functions of the inspection camera. The product summary can be submitted as a hard copy or on an electronic thumb drive and must be submitted with the price proposal. The summary shall, at a minimum, include the following information:

- **Camera**
 - Pipe Size – minimum and maximum pipe diameters that can be inspected and minimum and maximum pipe sizes that the camera head can be centered in.
 - Pan, tilt and zoom capabilities
 - Rear camera (specify - standard, not included or optional)
 - Elevating arm (specify - standard, not included or optional)
 - Power supply and available operating time
- **Wheel Options**
 - Size
 - Material
 - Steerable (specify - standard, not included or optional)
 - Tracks (specify - standard, not included or optional)
 - Spacer kit (specify - standard, not included or optional)
- **Tether**
 - Length/Range
 - Tracking distance (specify - standard, not included or optional)
 - Powered reel (specify - standard, not included or optional)
- **Handheld controller and viewing screen information**
- **Software integration capabilities** (include name of compatible software options)
- **Other add-ons or optional equipment**
- **Complete product specifications**
- **Warranty information**
- **Technical and troubleshooting support offered**
- **Approximate availability date**

The Town will determine the need for demonstrations after a review of the submitted proposals is complete. The Town will coordinate with selected vendors on a time and format for such sessions. If demonstrations are requested, these may be done either in person or remotely.



3. BID FORM

The undersigned hereby proposes **to furnish and deliver** to the Town of Falmouth, Maine, in accordance with the attached notice and specifications herein, a **Pipe Inspection Camera** at the following price:

- A. **Product Name/Model Number** _____
Base Bid: \$ _____
- B. Additional Options*:
1. Sonde/Utility Locator: \$ _____
2. Inspection Software (include name): \$ _____

*The Town may or may not select these additional options.

Note: Quote must bear the signature of the duly authorized member or employee of the organization making the quote.

Company: _____

Date: _____

By: _____
(Officer, Authorized Individual or Owner)

Phone: _____

Address: _____

The town reserves the right to reject any and all quotes and to negotiate with any individual or firm. All bids must be returned by **11:00AM Wednesday, February 2nd, 2022**. Please deliver sealed bids to:

**Falmouth Public Works Department
Attn: Justin Early
Subject: RFP – Pipe Inspection Camera
101 Woods Road
Falmouth, ME 04105
207-781-3919**

TOWN OF FALMOUTH PUBLIC WORKS DEPARTMENT
101 Woods Road ● Falmouth, ME 04105
www.falmouthme.org